



## METROPOLITAN DETROIT SKI COUNCIL

### ***FAMILIARIZATION TRIP OVERVIEW***

It is very important to examine all aspects of a potential ski area to insure a quality trip by your club. The tour operator you are traveling with has offered the MDSC this trip to show the clubs various properties and locations to help you in your selections for the upcoming year. It is important to note you may be working with several separate entities while on a FAM trip - the *tour operator*, the *property representatives*, the *ski area*, and possibly an *airline representative*. Try to refer your questions to the appropriate persons.

The following are examples of things to look for and questions to ask while on your FAM:

#### 1. AIR TRAVEL

How far / long is the bus ride from the airport to the property?

If car rental is required, are the cars available at the airport or off-site?

Are flights available directly to the property? If not, how close can you get?

#### 2. PROPERTIES

How many beds are available at the property? Enough for 60 to 80 people?

Is the property (circle all that apply) ski/in - ski/out? If not, how far to slopes?

Is this property Condo, Hotel, Bed & Breakfast, other?

Is transportation to ski area available from the property? How often, how early / late, cost?

Are the Condo's all together, or in separated buildings? How many units per building?

Is there a choice of (circle all that apply) 1, 2, 3, 4 bedroom units available?

How many baths (circle) 1, 2, 3, 4, per number of bedrooms (circle) 1, 2, 3, 4 ?

Is maid service provided? How often? Additional cost Y / N ?

In multi-level properties, is there (circle all that apply) elevator or stairs, inside or outside?

Is there lockable ski storage in the unit Y / N ? Outside the unit Y / N ?

Are there humidifiers in each room?

Are there Jacuzzis, pools, restaurants, bars, etc. available at the property? How many of each?

How many rooms per unit have multiple beds (one bed per person)? (circle) none / some / all

Is there a club or party room to use one or twice a week for get-togethers? Y / N Cost?

Do children, accompanying adults, get discounts on lodging Y / N or skiing Y / N ?

Are room keys available for each person in the unit?

What is the elevation (above sea level) of the property?

Is there any night life within walking distance Y / N ? How late?

#### 3. SKI AREAS

What are the ratios of advanced, intermediate and beginner ski runs?

Are there long cruising runs for the beginner? For the intermediate?

(Ski Areas cont.)

How are the lift lines during the morning? (circle) Light / Med. / Heavy Mid-day? L / M / H

Is night skiing available Y / N ? If yes, how are lift lines? (circle) Light / Med. / Heavy

Are lift lines / crowds better in (circle one) January vs. April?

Are ample restaurants available at the mountain (circle all that apply) base, mid, or top ?

What percentage of the runs have or require snow making? (important on early season trips)

Do they make snow on (circle all that apply) beginner / intermediate / advanced runs?

Is complimentary transportation available to town, grocery store, etc. and what are the hours?

Is transportation available during (circle all that apply) weekdays / week-nights / weekends?

Is day-care available? What hours / days? With lessons only Y / N ?

Is there night life at the ski area Y / N ? How late?

4. OVERVIEW

Do you feel the properties were of high quality and service?

Were they newly decorated? Were they clean?

How far from town (bars, restaurants, and night life) is the property?

5. DO YOU SUGGEST the MDSC and it's member clubs consider this resort/ski destination? Y / N

Please explain:

6. DO YOU SUGGEST the MDSC and it's member clubs **not consider** this resort/ski destination? Y / N

Please explain:

7. IN YOUR OPINION, what is the maximum length of stay at this resort?

7 Days - Why?

4 to 5 Days - Why?

Other - How long and Why?

Is this a good place to go at Christmas time? Y / N Why?

What time of season would be the best to go to this destination?

Why?

8. ANY ADDITIONAL COMMENTS?

Your observations and comments are very important. They will assist your and other clubs in the proper planning of ski trips, and may even be the basis for another club's decision on whether or not they may visit a destination. Please be as accurate and fair as possible when filling out this overview and return your comments ASAP to any of the MDSC Board Members, either in person or through the mail, P.O. Box 721393, Berkley, MI 48072-0393. This form is available on-line at the MDSC web site, [www.mdscski.org](http://www.mdscski.org), and you will soon be able to fill it in on-line too!